

As a collateral provider, how can I realise value from my collateral inventory?

Efficient collateral management can provide meaningful opportunities for collateral providers to fully utilise their assets and promote business growth. JPMorgan offers collateral providers a range of options to optimise their use of collateral and realise yield potential on their collateral inventory.



Enhance your bottom line

With ever increasing pressure on transaction margins, collateral management today entails not only the efficient movement of collateral, but also its use to enhance profitability. With JPMorgan's investment management group at our disposal, we work with our clients to structure tailored reinvestment and financing solutions that positively impact their bottom line. For example, we can arrange third-party financing of long collateral positions, and we offer a range of cash reinvestment products.

Optimal use of collateral assets

Beyond the creation of opportunities for your collateral to realise incremental returns, we believe that collateral optimisation should involve a combination of efficient allocation to satisfy counterparty needs and the flexibility to quickly substitute specific securities wherever they may be located. The expense and time required for interfacing are minimised by our intelligent collateral movement engine, which has the flexibility to adapt to your individual business model.

Global coverage, local support

JPMorgan has been a leader in collateral management services since the firm pioneered the international tri-party securities lending industry in 1992. Today we offer a fully integrated worldwide securities clearance and collateral management system. We consider dedicated collateral administration teams and service delivery managers situated locally in each time zone to be a prerequisite for offering a truly global service. Our experienced staff stand ready to offer optimal solutions to your collateral management challenges, regardless of the size and complexity of your deals.

How will you benefit?

JPMorgan’s collateral management services offer key advantages to collateral providers:

Access to a wide range of counterparties	17 of the 20 largest equity finance desks currently interact with over 50 of the world’s leading financial institutions through our tri-party securities lending and repo programme. We actively work with our clients to develop structured programmes that facilitate collateral trading.
The ability to use a wide range of securities as collateral	We can accommodate a diverse range of equity and fixed income instruments and cash as collateral. We are continually expanding our coverage, most recently with the addition of exchange traded funds and Japanese government bonds.
Efficient automated collateral selection	The assets you hold in our programme are viewed on a consolidated basis, allowing you to optimise the allocation of collateral across products, while still permitting quick access to any piece of collateral regardless of its location.
High quality, flexible reporting	We provide comprehensive reporting that is compatible with your back office system via click-through file downloads. We also offer a unique two-way interface with SunGard™ Securities Finance’s Global One™ system.

Call us

Let us demonstrate the value that partnering with JPMorgan can add to your business. Speak to your relationship manager, or call us:

North America: +1 212 623 0652
Europe, Middle East, Africa: +44 207 777 2903
Asia, Australia: +81 3 5570 6703

We also invite you to visit our Web site at jpmorgan.com/ccm

Copyright © 2003 J.P. Morgan Chase & Co. The products and services featured above are offered by JPMorgan Chase Bank or its affiliates including J.P. Morgan Europe Limited in Europe. In the United Kingdom, JPMorgan Chase Bank, London Branch and J.P. Morgan Europe Limited are regulated by the Financial Services Authority. SunGard and Global One are trademarks or registered trademarks of SunGard Data Systems Inc. or its subsidiaries in the U.S. and other countries.